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XAVIER INSTITUTE OF MANAGEMENT & ENTREPRENEURSHIP BANGALORE, CHENNAI & KOCHI

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MARIA PHILIP MEMORIAL KARNATAKA STATE INTER-COLLEGIATE DEBATE COMPETITION 2019



Maria Philip Memorial Inter Collegiate Debate Competition is one of the flagship events conducted by XIME. The debate competition was based on the topic "INDIA IS NOT YET READY FOR TRANSITION TO ELECTRIC VEHICLES". The preliminary rounds were conducted in 3 cities-Bangalore, Mysore and Mangaluru. Three winners from each city competed in the finals held at XIME, Bengaluru on 4th of October, 2019. The participants from St Aloysius (MA English Literature), Mr. Naveen Kelvin and Ms. Bymon Miralda **B** Lato won the competition. The runners up of the event were Ms. Chinathamani ID and Mr. Jason Pinto from School of Social Work, Roshni Nilaya, Mangalore.

Mr. Jason Pinto, School of Social Work, Roshni Nilaya, Mangalore was the best speaker. The Chief Guest for the occasion was Dr J. Alexander, Chairman XIME Kochi, IAS (Retd.), Former Chief Secretary, Government The competition of Karnataka. was evaluated under a prominent judges panel which include Mr. Ashish Khushu, Chief Technology Officer L&T Technology Services Limited, Mr. Shivakumar Venkateswaran, CHRO at Indian Institute of Management, Bangalore, Mr.Narayan R Thammaiah, Venture Partner, Accel Partners, Mr. R.K. Shenoy, Senior Vice President at Robert **Bosch Engineering and Business Solutions** Private Limited, Ms.Vijayanti Margassery, Head HR Teva Pharma.

Prof. J. Philip, XIME Founder & Chairman, XIME Bangalore, Dr. Anantharaman, Provost XIME Bangalore and Dr. R. Sridhar, Director, XIME Bangalore were also present at the programme.

MARIA PHILIP MEMORIAL KERALA STATE INTER-COLLEGIATE DEBATE COMPETITION 2019



The grand finale of the prestigious Maria Philip memorial debate competition was held in XIME Kochi on 27th September 2019. It was a keenly fought out debate competition on the topic "PAY PARITY IS STILL A DREAM FOR WOMEN IN INDIA". The finalists were from the six zonal rounds which were held in early September 2019 across the selected cities in Kerala: Trivandrum, Kollam, Changanacherry, Kochi, Trichur and Calicut. The Chief Guest for the occasion was Mr. Sajiv Menon, MD, Nitta Gelatin India. Prof. J. Philip, Founder & Chairman, XIME Bangalore, Mr. P. C. Cyriac IAS (Retd.) President XIME, Dr. J. Alexander IAS (Retd.) Chairman XIME Kochi and Former Chief Secretary, Karnataka,

Mr.K.S.Jamestin, Former Director, ONGC and Dr. R. Nandagopal, Director, XIME Kochi also were present and Dr. J. Alexander presided over the function.

Ms. Haritha K.S and **Ms. Stephy Baby** of St. Thomas College, Thrissur were the champions. They were presented with the rolling trophy and a cash prize of Rs. 25,000. Assumption College, Changanacherry represented by Ms. Vinsa Sabin and Ms. Bernadine K. S, was the first runner-up bagging a prize money of Rs. 20,000. The Best Speaker title was awarded to Ms. Athira of Vigyaan College of Applied Sciences and she received a cash prize of Rs. 15,000. Altogether 77 colleges participated in this two-tier competition.



MARIA PHILIP MEMORIAL ALL TAMIL NADU ANNUAL DEBATE COMPETITION 2019



The Tamil Nadu-Finals of the hotly contested Maria Philip Debate was conducted by Xavier Institute of Management & Entrepreneurship (XIME), Chennai on 24th October 2019. This Debate is conducted every year at XIME in the memory of Ms. Maria – daughter of Prof J Philip, Principal Founder of XIME, former Dean of XLRI and Director IIM Bangalore. This is second time XIME is conducting the debate at Tamil Nadu level at its Chennai Campus at Oragadam.

What differentiates Maria Philip Debate from other competitions is that, it has been conceived with the purpose of promoting talent, especially among girl students. Hence the Debate mandates at least one female participant per team (in a team of two).

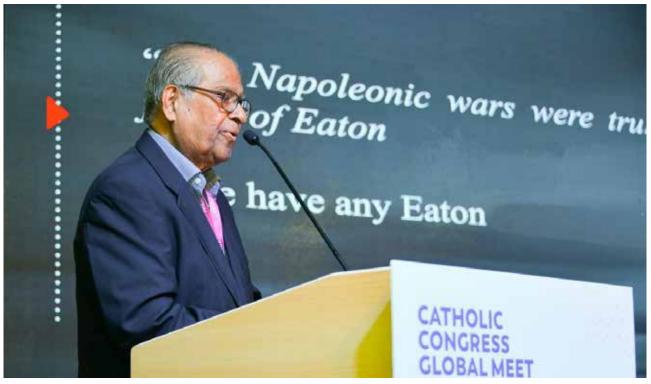
The Tamil Nadu preliminary rounds were conducted at Chennai, Madurai and Coimbatore and witnessed war of words of epic proportions with 47 colleges vying for the top honours. The topic of the Debate was "PAY PARITY IS STILL A DREAM FOR WOMEN IN INDIA". The top teams were adjudged by a panel of 4 Judges consisting of eminent Industry leaders and academicians including Mr.K. Ram Kumar – Plant Head, Hutchinson Automotive, Ms. Vidya Srinivasan - Former HOD-MSW, D G Vaishnav College, Mr. S Varadarajan, Distinguished Toastmaster & Certified Mentor and Ms. Puja Rathi, Practicing Chartered Accountant.

Mr. PC Cyriac IAS (Retd.), Chairman, XIME-Chennai gave the inaugural address. The occasion was graced by the presence of Prof. J. Philip, Chairman, XIME Bangalore and Principal Founder of XIME.

Ms. Janani Priya and **Ms. Monisha** from GRG Business School, Coimbatore were the champions and the runners-up of the event were Mr. Steven Johny Jackson and Ms. Irin Anna Cheriyan from Madras Christian College, Chennai. The best speaker title was awarded to Ms. Janani Priya, GRG Business School, Coimbatore.

CHAIRMAN'S DIARY

CATHOLIC CONGRESS GLOBAL MEET, DUBAI CONDUCTED ON 30 SEP - 01 OCT.



Prof.J Philip, XIME Founder & Chairman, XIME Bangalore

Prof. J. Philip attended the first ever global meeting of Catholic Congress organised at Dubai. Catholic Congress is a centuryold laity organisation of the Syro-Malabar Church. Prof. J. Philip spoke on the Key Topic "Building an Achieving Community"

XTME NEWS

on 1st October. The presentation was well received by the audience. The meeting was inaugurated by the head of the Syro-Malabar Church, Cardinal Mar George Alencherry.



Part of the Distinguished Audience at the Conclave

XIME EVENTS DISTINGUISHED SPEAKER SERIES

XIME BANGALORE

Dr. Subinoy Das is an Astrophysicist & Dr. Banani Chakraborty is a DNA Nanotechnologist by profession. The dynamic duo have been conducting workshops and seminars for mind





management across the globe.

An interactive, experiential and meditative session on the topic "Mind Matters-Success with Inner Technology (IT)- A new dimension", to know how to unlock the secret of getting an iPOD - inner Peace and Outer Dynamism for our mind management was conducted by them for the students of Xime, Bangalore on 23rd August, 2019.

Mr. Manish R

The students of XIME, Bangalore were addressed by Mr. Manish R, Head, Product Communication, ICICI Prudential Asset Management Company on 26th September, 2019. The knowledge sharing session basically gave the audience an insight about investments such as mutual funds, current income and expenses to meet financial goals.

XIME KOCHI

Mr. K M Harilal, Joint Director General of Foreign Trade, DGFT office in Kochi and a great contributor to the field of Human behavior and various public



policy formulations addressed the students of Batch 6 &7 on 13th August 2019. He spoke about the various policy formulations and the various processes involved in it. He also touched upon Foreign Trade and Macro economics.

Dr. V. A. Joseph, Former MD & CEO, South Indian Bank, addressed the students of XIME Kochi on 17th August 2019 on how South Indian Bank



reformed itself as a Brand. He spoke on the



importance of understanding your target population and changed market condition and manage it accordingly.



On 20th August 2019, Ms. Dhanya Bhaskaran a Corporate Trainer did a book review session on the book "HOMO DEUS" in association with Indian Society of Training & Development, Kochi.



"How important is it to start investing early?" Batches 6 & 7 were addressed by Mr. G. Venkatkrishnan, a financial services professional on Investor awareness

program on 28th August 2019.

INAUGURATION OF VARIOUS CLUBS AND ACTIVITIES

XIME BANGALORE

INAUGURATION OF MARKXIME



A journey of a thousand miles begins with a single step. The celebrated "**MARKXIME**" was inaugurated on the 26th of July, 2019 with the august presence of the Director Dr. R. Sridhar. The Chief Guest for the function Mr. Gaurav Nigam delivered an interactive session focusing on getting ready for placements and building

a career in marketing domain. Mr. Ameya Kamat, President Mark XIME presented the activities of the club for the year 2018-19, and unveiled the plan of activities for the year 2019-20. Mr. Raviraja Ganesh, Vice President of the club introduced the core committee members. The faculty coordinator, Dr. N. Meena Rani spoke on the occasion.

INAUGURATION OF HRUDAY

HRuday- The HR club of XIME was inaugurated by esteemed chief guest, Ms.DhanyaRajeswaran, Director HR, Accenture on the 6th of August 2019. The office bearers and core members of the club were introduced and Prof. Joy Varghese was announced as the faculty co-ordinator. The chief guest, Ms.Dhanya spoke about the importance of the clubs and how it helps to mould a student in its own ways such





as learning about oneself, knowing one's interests, goals, strengths and also learning from other's experience and knowledge. Chairman Prof.J.Philip, Provost Dr.A.Anantharaman, Core members, faculties and students of XIME were present at the programme.



Finitiative, the Finance Club of Xavier Institute of Management & Entrepreneurship, Bangalore inaugurated its finance club for the academic year 2019-20 on 30th of July 2019. Mr. Neel Kingston Jasper, Head of Finance and IT, ITC Ltd. was the chief guest and the guest speaker for the inauguration programme. The event was also attended by the Faculty members, Provost and the Director of the college. The event was followed by the introduction of the new office bearers of batch 24 by Prof.Dr. Amalnathan (Faculty head of the Finance Club).

INAUGURATION OF EMPRESARIO



To embrace the journey of a new academic year with high zeal and enthusiasm, the entrepreneurship club of XIME, EMPRESARIO was inaugurated on 22th August, 2019. The inauguration was presided by the Chairman Prof. J. Philip, the Director, Dr.

R Sridhar, Prof. Suryanarayanan, the faculty coordinator, and the Guest of Honor, Mr. Selvakumar Varadarajan, founder and Chief Executive of Layman Agro Ventures Pvt. Ltd.



INAUGURATION OF ANALYTICS CLUB - XINSIGHTS

It's never too late for any new beginning, with this same emotion and enthusiasm Xinsights: Analytics Club embarked its journey of the year on 7[®]September, 2019. The club members had a great privilege to have Mr. Rohit Anand, Vice President of JP MORGAN CHASE Bank as Chief Guest, XIME Director Dr. R. Sridhar, Faculty Coordinator Mr. VGN Murthy and students to grace the occasion and institute Xinsights 2019. Mr.Rohit, enlightened the students with a briefing



that overwhelmed the students and enabled them to be more aware of Analytics and its practical application.The club is also looking forward in holding various Analytical Quiz, Workshops, Sessions and also overnight case studies.

INAUGURATION OF XOPS



X-OPS, the Operations club of XIME Bangalore had an official inauguration ceremony for the academic year 2019-20 on 30th August 2019 in the presence of Prof. A Anantharaman (Provost), Dr. NMK Bhatta (Dean - Research), Dr. Deepak C (Faculty Coordinator of X-OPS), faculty members and students of Batch 24 and Batch 25.

Mr. Ganesaraman K, VP, Information systems [24]7.ai was the chief guest for the inauguration. The chief guest spoke on the topic "Continuous Improvement Journey: Operational Perspective". The results of "Sherlockopoly" was declared towards the end of the event. Kumari Aashana and Nikunj Tibrewala were announced as the Winners while Neha Chauhan and Nikita Kumari were the Runners-up. Certificates and Gift hampers were awarded to both the winners and runners- up.



INAUGURATION OF X-ORATION CLUB



The inauguration of the X Oration club of XIME took place on 31st September. Mr Partha Pratim, an alumnus of XIME, who is currently working as a Group A Officer at ISRO graced us on the occasion as the chief guest. His wife, Ms Moumita, HR Partner at Infosys also accompanied him as a guest of honour. The faculty coordinator of the club, Dr Chacko Jacob and faculty member Dr Naseer Jaffer also graced the occasion with their presence.

INAUGURATION OF XSEED

The Xseed club of XIME Bangalore was inaugurated for the academic year 2019-20 with delightful quote "I slept and I dreamt that life is all joy. I woke and I saw that life is all



service. I served and I saw that service is joy."-Khalil Gibran. To mark this event the Chief Guest Abraham Dr George, the founder who is of Shanti Bhavan, an institute which empowers children from India's lowest socioeconomic class to break the cycle of generational poverty through education.

leadership and compassion, watered a sapling. Along with the Chief Guest, our beloved Chairman Prof. J. Phillip, respected Provost Dr. A. Anantharaman, faculty coordinator Dr. Preeti Adhav and members of the faculty were present to encourage the students. All the members of batch 24 and 25 were introduced and presented with respective badges by the chief guest.



INDUSTRY/ CORPORATE WORKPLACE VISITS

XIME BANGALORE

INDUSTRIAL VISIT TO INFOSYS MYSORE



Founded in 1981, Infosys is the torchbearer of India's IT revolution. It is India's sixth largest publicly traded company and currently employs 180,000 employees in offices scattered across the country. Mr Sundar who is part of training at Infosys gave an insight of the training processes in the organization. The Mysore campus is used as the training center for Infosys' new recruits, making it the world's largest corporate university. The biggest attraction in the campus is the training center itself, GEC-2 (GEC stands for Global Education Center).





Mrs. Vinitha, from the Training team addressed the students and conveyed the importance to remember certain key points to survive in a corporate world. The training was divided into two main parts - Generic and Stream. The Generic Training is common for all and it is conducted for a duration of 8 weeks which covers Soft Skill Training and Technical Training. It has 3 main focus areas - Java, DBMS and Software Engineering. The students also got a glimpse of the library, which holds, 71154 books and 12000 journals.

XIME KOCHI



The students of Batch 7 went for an Industry Visit Kerala Co-operative Milk Marketing Federation (Milma), Edappally on 26th August, 2019. The Chief Administration Manager explained about the journey of Milma in the last 30 years. The students could understand the business strategies implemented

by the company and how they succeeded and became the market leader in Asia. The students also visited Oushadhi, Pharmaceutical Corporation (Indian Medicines) Kerala Ltd., the Ayurvedic medicines manufacturing unit at Thrissur on 30th August, 2019. The students were able to interact with doctors and they learned more about the manufacturing processes of Ayurvedic medicines and other relevant functional areas of Business Management.



XIME CHENNAI

Infosys Chennai: XIME Chennai Students visited Infosys Limited on 11th September 2019 and had an interactive session the executives.

Intellect Design Center and the School of Design Thinking: Students of XIME-Chennai visited Intellect Design Center and the School of Design Thinking on 22nd June 2019. The visit covered Industry overview, work culture, Fintech products, Design Thinking, etc.



GUEST LECTURES

XIME BANGALORE

Guest Lecture by Mr. Venkatesh Majji, Co-Founder, RED Solar

Mr. Venkatesh Majji interacted with marketing specialization students of Batch 24 and all the students of Batch 25 on 23rd September 2019. He spoke on the significance of facing and accepting failure only to be more successful in life. He shared the subtle beginning he made and few failures he embraced in his life and elaborated on how he had worked hard with conviction to start his own venture which is currently valued 2 Mn USD.

XIME CHENNAI

Guest Lecture on Business Development in the Software Industry:



On 23rd August, Mr. Jaiganesh, VP-Business Development-Europe, Mphasis gave lecture on Business Development in Software Industry and opportunities available for MBAs.

Guest Lecture on Impact of Automation in HR:

On 24th August, Mr. John Bosco, Head – HR & IR, L&T gave a speech on Technology change and its impact on HR.

Guest Lecture on Essential Skills for successful Managers:

On 29th August, 2019, Mr. Varadharajan, Professional Trainer from Madras Management Association spoke about "Essential Skills for Managers"

Guest Lecture on Compliance Requirements in the Banking Sector:

On 7th September 2019, Mr. KV Ramanathan, Deputy Vice President-Compliance – IndusInd Bank delivered a lecture on Compliance in Banking

FACULTY CORNER XIME BANGALORE

NEW FACULTY OF XIME BANGALORE



Dr. VGN Murthy

He has joined XIME-Bangalore in the area of Systems Management. Dr. Murthy has 31 years of global industry experience spanning across India, the USA and Europe. He has worked extensively in the areas of software engineering, software architecture and design, software development processes, advanced database management system and has executed several projects covering these areas.



He has conducted several corporate training programs on data analytics, software architecture and design, software development processes, CASE tools, databases. software engineering and advanced algorithms. He is interested in Machine Learning, Data Mining, Network and information security, Data science, Internetof-Things.

Mr Murthy has a B.E. degree in Computer Science and Engineering and a master's degree in Computer Science from Georgia Institute of Technology, Atlanta, USA.

Dr. M Rani

Dr M. Rani has joined XIME-Bangalore in the area of Human Resources. She has 19 years of academic and corporate training experience. Her expertise spans across various



domains in Human Resource Management such as T&D, Performance Appraisal, Business Communication and Organizational Behaviour.

She also has considerable experience in ISO certification and accreditation by NAAC & NBA. She has worked as a consultant for the accreditation programs of various educational institutions in Tamil Nadu. She is a certified trainer for CAT, GMAT, TOEFL .

Ms. Tina Roshini Mathew

Tina joined XIME-Bangalore in the area of Human Resource Management. She has 20 years of corporate experience in the HR Function in various IT organisations in Bangalore. In her last assignment she was working as Director-HR, of TPVision India Pvt Ltd (Philips-TV). Prior to that, she was heading



Learning and Development for Philips Electronics India Ltd, Bangalore.

Tina has a Bachelor's Degree in English Literature from Stella Maris College,

Chennai, Diploma in Sales and Marketing and PGDBA from XIME, Bangalore. She is from the 1st batch of PGDM of XIME, Bangalore.

Prof. Swaminathan

Prof. Swaminathan has wide ranging experience spanning over 35 years in media, telecom, consumer durables and

automotive industries in India, including 18 years at the level of CXO. He has extensive experience in managing organizations during start up, growth, as well as mature phases of



the businesses. He has played a pioneering role in the introduction of wireless mobile communication to India and its widespread use in the country. He has also worked extensively in the adoption of products and services in rural and semi urban markets in India especially that of Tractors, Mobile Telephony and Newspapers.

Prof. Swaminathan graduated with a B Tech from IIT Kharagpur and is a postgraduate in Management from IIM Ahmedabad. His areas of interest and specialization are Marketing and Business Strategy; Brand & Product Management; Sales & Distribution Management; Planning and Launch of New Businesses; Organizational Change Management & Mentoring CXOs for Leadership Effectiveness.



XIME KOCHI

NEW FACULTY OF XIME KOCHI

Mr. Jomy Lawrence



Mr. Jomy Lawrence has joined XIME Kochi in the area of Marketing. Mr. Jomy has 20 years of Corporate experience in marketing in telecom sector. In his last assignment he was working as Enterprise

Head of Reliance Jio in Kerala. Prior to that, he was working with Vodafone as Area Manager. He has also worked with Reliance Infocomm.Jomy has a Bachelors Degree in Civil Engineering from M.A.College of Engineering and PGDBA from XIME, Bangalore. He is from the 4th batch of PGDBA of XIME, Bangalore.

Dr. Elizabeth Devassia

Dr. Elizabeth Devassia has 5 years of industry experience in marketing and analytics and 8 years of academic experience. Prior to joining XIME she was working with DC School of Management



and Technology, Vagamon. She has also worked as a project manager with Serco Global Services, Mumbai and Madison Communications Pvt.Ltd.Mumbai.She has a Doctorate from IIT Madras and MBA from Velammal College of Management and Computer Studies. She is also a post graduate in English Literature. Dr. Elizabeth has joined XIME, Kochi as Senior Assistant Professor in the area of Marketing.

FACULTY ACTIVITIES

- Dr. R. Nandagopal chaired the workshop at ICMIS-19 organized during September 29-30, 2019 in Bangkok. He also won the Outstanding Paper Award for his paper titled "Monetary Transmission through Interest Rate Channel: A Case Study of India" which is co-authored by Ms.Aparna Vishnubhatla of Batch 6 of XIME-Kochi in the INFOMS Best Paper Competition at the event.
- Prof. George Paul, Dean participated as a panel member on the topic "Impact of Digital in Learning and Pedagogy" at the 2019 ASMA Convention & Awards, Mumbai on 16th & 17th September 2019.
- Ms. Ranjana Varghese, Sr. Assistant Professor was a speaker for U-WIN which is the Women's Forum of Unimoni Global Business Services Private Limited, Kochi on 26th September 2019. She was also the resource person for the Govt. of Kerala Initiative for Skilling at Govt. Women's College, Trivandrum on 5th October 2019. She was also a participant in the MDP on Gamification for Learning & Development organized by XIME, Kochi on 29th & 30th August 2019 and the MDP on Digital Marketing on 24th &25th September 2019
- Dr. Mercia, Associate Professor was the resource person at the Department of Management Science, School of Management, Sri Ramakrishna College of Arts and Science (Autonomous) on the topic "What makes CK Prahlad a Management Guru?" on 2nd August 2019. She was also a resource person at LEAD College of Management on the topic "New Analysis methods and effectiveness" on 29th August 2019.
- Mr. Sony Varghese, Asst. Professor participated in the AICTE Stakeholder



Meeting Held at Hyderabad on 22nd July, 2019.

- Ms. Lincy P.T. attended the International Conference on "Emerging Trends in Finance, Accounting and Banking" organized by SDMIMD, Mysore on 6th September 2019. She also participated in the MDP on "Gamification for Learning and Development" organized by XIME, Kochi on 29th & 30th August 2019.
- Mr. Rahul Lexman was the special guest for delivering the Inaugural address for the Cultural Fest-UTSAV 2019-20' hosted by TALENT PUBLIC SCHOOL, Asokapuram, Aluva on 22nd August 2019. He also attended a 1-day Workshop on the topic-

"Empower through Coaching", organized by ISTD, Kochi chapter along with 8 students on 29th August 2019, held at Hotel Park Central, Kaloor, Kochi.. He also Attended the NHRD National Conference held at Hotel Grand Chola, Chennai on September 19-20, 2019 and a half-day 'Young leaders' workshop organized by the Times group at Hotel Radisson Blu, Kochi on September 27th, 2019.

Ms. Dimmy Gonsalves and Ms. Smitha G. attended the one-day session on "URKUND" Anti-plagiarism software hosted by Cochin University of Science and Technology in association with INFLIBNET on Tuesday, 27th August 2019.

FACULTY PUBLICATION IN JOURNALS

- I. Dr. Deepak Chandrashekar: "Technology Business Incubation for Start-Up Generation: A Literature Review Towards A Conceptual Framework", International Journal of Entrepreneurial Behavior and Research. (Published Online for Earlycite/ Ahead of Print) M. H. Bala Subrahmanya, H. S. Krishna, and Chandrashekar, D., (2019).
- II. Dr. Jaffer, Vaishnavi Narendra & Divya Nair authored a paper on "Conflict Management and workers condition in the context of contributions of Gandhi, Braverman and Graeber", at the International Conference which was organized by ABBS, Bangalore.
- III. Dr. P Amalanathan, Associate Professor wrote an article on Impact of Foreign Aid on economic growth and poverty alleviation in India in The Empirical Economics letters ABDC

- IV. "Start-ups in India-Opportunities and Challenges", published in The International Journal of Analytical and Modal Analysis by Mr.Amit Sejwal, Ms Anamika Suman, Mr. Animesh Das Mr. Anirban Sarkar PGDM Students (August 2019).
- V. Prof Puneet Kumar &Dr Amalanathan: "Risk Optimization Analytics",accepted in IJSESD (International Journal of Social Ecology and Sustainable Development) April 2019.
- VI. Dr.Joshin John's case study titled "Astro-Vision FutureTech: Envisioning the Future" has been accepted by Ivey Publication, University of Western Ontario, Canada.
- VII. Dr. Mercia Selva Malar published an article titled "A study on changes in Equity Funds due to categorization of Mutual Funds and their impact on investors' behavior". in the Indian Journal of Research in Capital Markets, listed in UGC approved journals.



DISTINGUISHED ALUMNI COLUMN INTERACTIVE SESSIONS

XIME BANGALORE

Mr. Dipu Jojo

MarkXIME organized an interactive session for marketing specialisation students with Mr. Dipu Jojo, Global Marketing & Digital Communications Manager, ABB, Alumnus of XIME Batch 10 on 1st August 2019. Mr. Dipu shared his thoughts and experiences across diverse sectors and verticals over the last two decades and advised the students to acquire necessary competence and develop the attitude to contribute to the topline of the organization.

Mr. Anil Malgikar

MarkXIME organized two highly interactive sessions by Mr. Anil Malgikar, CEO and Co-Founder, Proctor Games Pvt Ltd with marketing specialization students of Batch 24 and a selected group of students from Batch 25 on 23rd August 2019 and 11th October 2019. He basically delivered Sales Talk and shared his GPS for Success in Sales.

A CHAT WITH THE ALUMNI:

Coming back to XIME, what's going through your mind right now?

these were two of the most adventurous years of my life. Engineering was sort of a self-discovery and MBA was sort of a selfexpression. And the kind of friend circle that I built here is amazing. These are the guys who even now are so close.

So the reason why I'm actually here is to give you, like I say, a little bit of wisdom from the last 15 years that I have gathered so that you guys are able to tweak your outlook to what really matters and what doesn't.

What's the one thing that you've learned here that has stuck with you all this while?

I would say it's courage to express yourself. It's my belief that you should be true to who you are. A lot of people along the way lose themselves – they want to blend into society. I was born different – everybody is born different. Everybody is born unique – their thinking is unique.

What is your advice to students getting ready for a workplace?

Many things, The 1st thing is, I'm sort of giving it back to my alma mater. That's very important, because I owe it to XIME for whatever it is. I got a degree, the degree got me to a place. So wherever I am today, I owe it to the degree. So on the emotional front, We talk about entrepreneurship so much, but a lot of people are rather complacent about what they're doing and not challenging





themselves. It's not for someone to tell you, it's not explicit, it's for you to discover, to go beyond and understand the scheme of things and how the organization is performing. A lot of people hate to solve problems, they often shy away/shrug from it, and then they complain that the job isn't good. As long as you can spread your wings and bloom in the organization, you got to do it.

XIME CHENNAI Alumni Interaction:



XIME Chennai's Alumni Mr. Sudeep, Ms. Pavithra, Mr. Shyam and Mr. Shashwat met with both 2nd Batch and 3rd Batch students to provide them valuable insights and tips on topics ranging from preparation for the course to Placement Interviews.

DUBAI CHAPTER



The Middle-East chapter of XIME Alumni was officially announced on Tuesday 1st October by Prof. J Philip, Founder and Chairman XIME, Bangalore. The alumni gathered together in large numbers at Utsav- India club in Oud Metha, Dubai. Susan Ninan and Jolly Mathews George are identified as the President and Vice President of Middle-East Chapter of XIME Alumni Association. A Special Guest on the occasion was Mr. V. O. Sebastian, Former Vice President of XIME Society.



STUDENT CORNER

XIME BANGALORE

TRAINING WORKSHOP - JUST SPEECHY



The HR students (Training & Development) of Batch 24, XIME Bangalore organized a three day workshop- "Just Speechy" from 4th – 6th September, 2019 on public speaking and presentation skills for the 30 students from Batch 25, XIME Bangalore with the guidance

of Prof. Ramesh Ranjan. A suitable topic for the workshop was designed based on the needs assessment of students of Batch 25.

This training workshop has given the HR students a hands-on experience in terms of designing, marketing, budgeting and organizing a Training & Development course under the guidance of Prof. Ramesh Ranjan. Testimonials & positive feedback from the participants of the training program further added to the success of the program, motivating the organizers to undertake such endeavors in the future as well.

HR CONCLAVE : FUTURE OF HR

XIME Bangalore organised a Seminar on "Future of HR" on 7th September 2019 at XIME Campus. HR is undergoing change. Not just a small-scale change, but a fundamental seismic shift. A change that will see traditional HR falling behind and be replaced by a new set of skilled HR enabled by Technology, Social Media, Freelancers, Digital Labour which will alter the way we attract, hire, train, reward, retain &



exit the workforce of the future and seen as adding value to Business.

Along with Chairman, Prof. J Philip and Director, Dr. R Sridhar, there were several eminent HR professionals including S Naga Siddharth, CHRO Vedantu, Dr Pallab Bandyopadhyay, Founder HR Plus, Divya Jha, Director HR Johnson Controls, Srikanth Karra, CHRO Mphasis and Ayaskant Sarangi, Senior Vice President HR, WIPRO Ltd from the industry shared their views to the students.



#WHOISYOURTEACHER?



We all have that one person in our life who create an impact on us. On Teachers Day, X-Oration club decided to give a candid platform to all the students to write an anecdote dedicated to their teachers. Teachers become an important instrument in a student's growth, they not only shape the learning curve but help them to nurture and grow with confidence. It is their input which allows them to evolve and shine like a diamond.

X-Oration club members, hung a chart paper with #whoisyourteacher? at many places on campus. Of which, many

students filled their responses. The team collectively decided to reward the winner with a diary and a pen. The winner was chosen by a majority vote. Due to enthusiastic participation, they found numerous tales touching the heart. #defeat given by Ansel Elgort was the one which was loved by all of them and hence was selected as the winner. Shailja and Ravi were selected as runners-up as their creativity was no less

STUDENTS WINNING STREAK

XIME BANGALORE

SYNECTICS '19



Kristu Jayanti College, Bangalore held its Annual Management Fest, "Synectics 2K19" during 4th -5th October, 2019. Ximeans bagged the overall Championship Award.

MADRAS MANAGEMENT ASSOCIATION (MMA) CONVENTION

The Madras Management Association (MMA) organised five events as a part of its Convention in the last week of September. Raviraja Ganesh & Potnuru Jyothi Rama Vaishnavi of Batch 24, stood 2nd with a cash prize of Rs. 15000 Paper Presentation Competition, while Soham Dakhole and Kavitha Hemanth of Batch 24, were 2nd runners up for the Business Plan



Competition and bagged a cash prize of Rs. 10000. Also, Vruddhi Doshi was a Semi-finalist (Top 40 out of 3000) for the Chanakya event (Best Manager event).

NIPM

Renuka Dharwarkar & Priya Goel of Batch 24 were 2 nd runners-up at the regional level of NIPM business quiz winning a cash prize of Rs. 10000

XIME KOCHI

NIPM

XIME Kochi Emerges as National Champions in the prestigious NIPM Quiz Competition.

Ankith Menon and Varun Kaza of Batch 6 emerged as the National winners of the NIPM Quiz Competition held on 15th September 2019. They had secured the second position in the chapter level and were winners in the regional level as well.





XIME Kochi is bagging this championship for the **5th time starting from the 1st batch of XIME Kochi.**

XIME Kochi students were winners in HR event and Best management event at the management fest conducted at Bhavans Royal Institute of Management, Cochin. The participants of the HR event were Mahaptara of Batch Lushna 7 Neena Soman, Aparna Das

B.Tanya and Pooja S from Batch 6 . The team members of the Best Management Team were Nandan P, Siddharth V , Sunchit Joshi, Abraham John and Vimal Raghunath of Batch 6.

Joel Manjaly, Harsha, Harshil & Sanjay won the first position in Best Management Event of Chinmaya College, Cochin







Ms. Aleena Elizabeth Joseph, Student of Batch 7 made it to the top 5 finalists for the Best Management Student Competition in the 18th MMA All India Management Students Convention 2019.

XIME CHENNAI

PARADIGM-2019

National Level Management Fest, Ethiraj College for Women: Siva Sai Srevanth Madiraju, Shubhanshu Sharma, Kevin Joy, George Mathew and Leonard Adeep won first place in Business Model

Bless Eason Thomas, Lohita, Sandeep Rajan, Uthra, Vivek won second place in The Best Management Team

VIT MANAGEMENT FEST - AD MAD

Mr. Tejas, Mr. Thomas, Mr. Avinash, Mr. Abdul and Mr. Vedant won first place.

MMA - ALL INDIA MANAGEMENT STUDENTS' CONVENTION 2019



Mr. Abdul and Mr. Vedant won first place in Business Plan competition at MMA's All India Management Students' Convention 2019



SUMMER INTERNSHIP PROJECTS- 2019

XIME BANGALORE



All students of Batch 24 completed their internship at the end of June 2019. Recruiters included organisations such as VMWare, Centrum, Dell, Team Lease, KPMG, HDFC bank, Federal Bank, Bosch etc. For eight weeks, our students worked on projects designed to give them exposure to real problems in unfamiliar settings. They have been able to get first-hand experience of organizational culture, teamwork, problem solving with incomplete information and responsibilities.

Neha Sagar of HR specialisation, did her internship at Volvo Group. She also presented a summary of her project at the NHRD Summer Internship Awards 2019 where she was awarded the 2 nd runners up and a cash prize of Rs. 5000.

XIME KOCHI THE LEARNING AT TREEBO

Vatsala Bharadwaj, Batch 6

Summer Internship Program is one of the most valuable parts of the curriculum in XIME. It gives an opportunity to get a first





The two months at Treebo Hotels were very insightful and the learnings were massive. The role of B2B sales team is not only to sell accommodation to its clients but is to maintain and develop a delighted turned brand loyal customer base. I am glad that I was given a chance to be out on the field and create a client base on my own. In initial days creating a base in a new city of Bangalore was tough and demanding.

A sales job challenges a manager to stay tenacious, focused and motivated and with the help of good mentoring from already based sales executives I was able to make progress. A manager must know how to maintain a good relationship with all the prospective clients. The interactions I had with more than 250 administrative executives taught me the power of direct marketing and selling. The whole experience made me realize the importance of networking. The one crucial aspect that my team leader had always pointed out is having the right attitude, and I am glad that XIME had trained me well enough to portray the best of my skills.





MDP/OBP/FDP

XIME BANGALORE

MDP ON "UNDERSTANDING BLOCKCHAIN AND ITS POWER TO DISRUPT YOUR INDUSTRY"



XIME Bangalore conducted a 2-day MDP program on 2nd and 3rd of August, 2019 on "Understanding Blockchain and its Power to disrupt your industry". The participants were from banking sector as blockchain technology is the new vertical penetrating BFSI.

In the programme, 21 people participated, representing organizations like Karnataka Bank Ltd., CSB Bank Ltd., Federal Bank, IDA, RBD Shelters LLP, St. Joseph Institute of Management, Presidency College, St. Joseph College, Kalasalingam Business School and RV Institute. The focus area was to understand Blockchain Fundamentals, the financial disruption which happen with crypto-currency, and Smart Contracts and Smart Assets. The session on first day was started by Mr. Rajendra Desai, DEAN-EP, XIME Bangalore and later covered by Mr. Girish Nuli.

Find the second se

Employee Relations Management beginning at the unit level is a prime key to understand types of employment, employment contracts, rights and responsibilities of employers and employees, ER Process, ER Scorecard, and Negotiations. XIME Bangalore conducted а

2-day MDP on "Employee Relations Management at the Unit Level" on 30 th and 31 st August, 2019.

The sessions were conducted by eminent HR Professionals like Mr. K Nanda Kumar and Dr. R.Sridhar, Director, XIME Bangalore. Professor Joy Varghese also addressed important



MDP ON "EMPLOYEE RELATIONS MANAGEMENT AT THE UNIT LEVEL"

aspects of Negotiation in Employee Relations Management. 16 participants participated from distinct organizations like ITC Ltd., ITC – FBD, BEML, South Indian Bank, NMIMS, and XIME.

OBP ON "BUILDING EFFECTIVE LEADERSHIP IN A COMPETITIVE ENVIRONMENT PROGRAMME"



XIME, Bangalore conducted OBP for the Development Officers of LIC on "Building Effective Leadership in a Competitive Environment Programme" in 2 Batches. The first engagement happened on 20th and 21st August, 2019 and second on 16th and 17th September, 2019. 15 officers participated for the first event and 12 for the second event. The resource persons for first engagement on 20 th and 21 st August, 2019 were Prof. J. Philip, Chairman, XIME, Dr. R. Sridhar, Professor Rajendra Desai, Dr. N.M.K. Bhatta, Prof. Shanmugam, and Dr. Anantharaman. The main topics of discussion were Managing Change, Competition and Resources, Managing the Results, Decision Making, Customer Relationship Management, Digital Transformation and Marketing, Finding Time for Creativity and Developing a Strategic Perspective.

The second engagement focused on Developing Customer Centricity, Transforming Attributes to Benefits, Effective Negotiation Skills, Managing Results and A Decision-Making Exercise. The resource persons for the second engagement were Prof. J. Philip, Prof. Vijay Narasimha



Murthy, Prof. Swaminathan, Prof. Joy Varghese and Prof. Shanmugam. The OBP focused on grooming LIC officers to build effective leadership in Competitive Environment with new definitions to find effective solution for any number of challenges, by thinking with a fresh approach.



XIME KOCHI

MDP ON GAMIFICATION FOR LEARNING & DEVELOPMENT



A very interesting MDP was held on 'Gamification for Learning & Development' on 29th & 30th of August 2019. In this programme, 22 people participated. The key resource person for the program was Prof. Manu Melwin Joy, Asst. Professor, CUSAT, a Gamification

expert who dealt with its application in Learning and development in Employee engagement in Corporates. This was attended by HR and L&D professionals from industry and academia. It was a very engaging and interesting MDP and was highly appreciated by all.

MDP ON DIGITAL MARKETING



An MDP was held on 'Digital Marketing' on 24th & 25th September, 2019. The resource persons included Mr. Tony John of SpiderWorks Technologies Pvt Ltd., Mr. Arjun Ravindran P of Greywolf Digital Pvt. Ltd., Mr. Arun Nair, CEO of Astro Vision and Mr. Sony Varghese of XIME Kochi. The sessions were interactive with presentations and

activities bringing out the best in Digital Marketing. The sessions covered Introduction to Digital Marketing, Search Engine Marketing, Social Media Marketing, Content, Conversion Optimization, Latest Trends in Digital Marketing, Web Analytics etc. and 12 people participated in this programme. The participants gave a good feedback as well.

XIME CHENNAI

ADVANCED EXCEL FOR BUSINESS ANALYSIS



A short term week-end course was commenced on 13th September 2019 on Advanced Excel for the Industry executives and senior students. 19 Participants from Industry are attending the program for a period of 5 week-ends.



PROGRAM FOR SHOP FLOOR SUPERVISORY STAFF



An induction Program for Shop Floor Supervisory Associates of TPI Composites started on 13th September. This Program covers 110 Associates of TPI Composites India over a period of 6 weeks.

The topics covered by XIME faculties include Operational Excellence, Total Quality Management, Effective Communication, Business Etiquettes,

etc. Mr. Gokhan Serdar, CEO – TPI Composites India along with his Management team visited XIME-Chennai and inaugurated the Program.

XIME CELEBRATIONS

XIME BANGALORE

INDEPENDENCE DAY CELEBRATIONS



The Independence Day celebration at XIME, Bangalore started with a welcome address. Prof. J Philip, Chairman, XIME, Bangalore hoisted the National flag and addressed the gathering. . His main message was Institutional Excellence is the base for National Excellence. Mr. Anurag Mandanna from batch 24 and Ms. Madhumitha Mishra from Batch 25 spoke on the sacrifices made by the proud sons and daughters of the nation to secure freedom for the country and how it is important for every Indian to contribute for the progress of the nation.



CULTURAL SHOW ON INDEPENDENCE DAY



Cultural team performed classical dance depicting unity in diversity. Mr. Sankalp Mathur, Mr. Jonathan John and Ms. Aanchal Nima of Batch 24 coordinated the event.

XIME KOCHI

INDEPENDENCE DAY CELEBRATIONS



On August 15th, 2019, XIME Kochi celebrated the 73rd Independence day with the Chairman Dr. J. Alexander IAS (Retd.) hoisting the national flag. This was followed by the Independence Day message by the Chairman where he urged everyone to be responsible citizens. The merit cum means scholarships were given away during the function to four Batch 6 students. Ms L Shruthi received a scholarship of Rs 2 lakhs, Mr. Bibhu Prasad Panda received a scholarship of Rs.1.5lakhs and Mr.Sanchit Joshi and Mr.Anuj Shukla received a scholarship of Rs.1 lakh each.The students were encouraged to come in ethnic dress and it showed the cultural diversity of XIME Kochi. The students also put up a cultural show which was a great treat to everyone.

VISIT OF STUDENTS OF LOURDE MATHA INSTITUTE OF MANAGEMENT STUDIES, THIRUVANANTHAPURAM

On August 17th ,2019 the students from Lourde Matha Institute of Management Studies(LMIMS) visited XIME Kochi along with four of their faculty members and Dean Mr.Alok.K.The students were given a warm welcome by XIME Kochi



MIR NEWS



and LMIMS Chairman, Dr.J.Alexander IAS(Retd.)

They had a presentation about the various clubs by the office bearers of the various student clubs of XIME Kochi. This helped the LMIMS students in

getting an idea of the various student driven activities that could be done in their institution.

Further to this they had an Industrial visit to MILMA, Edapally where they could relate to the various theoretical concepts which they studied in the classroom. Later in the evening the best summer internship projects of XIME Kochi in HR, Marketing, Operations and Finance was presented before them by the students. This was followed by a cultural program by LMIMS and XIME Kochi students. The LMIMS students and XIME Kochi students definitely had a great time learning from each other.



XIME CHENNAI

STUDENTS CULTURAL PROGRAM ON 21ST JUNE 2019:



The two-hour long evening elevated the spirit of the new batch with arts, music and dance. It was a wonderful show by the new Batch.

ONAM CELEBRATIONS ON 10TH SEPTEMBER 2019





ANSHUL CHOUDHARY MEMORIAL MUSIC COMPETITION

As in the past, this year also XIME organized music competition on 15th August, 2019 in memory of Anshul Chaudhary, who was a very good singer and student of XIME. A total of 17 students participated in the competition in both Indian and Western categories. The participants performed with great fervor and enthusiasm. The judges evaluated the participants based on rhythm, tempo, voice and pitch. Winners for the Indian and Western Category were Ms. Lalithahlada of Batch 25 and Ms. Audette of Batch 24, respectively. A cash prize of Rs. 5000 each was awarded to both the winners. Mr. Sunil Koshy, a celebrated singer and composer, and Ms. Sharon Rishi, a very good western singer and alumna of XIME judged the event.

MERIT CUM MEANS SCHOLARSHIPS

Awards and Merit cum Means Scholarships were given away to the following students on Independence Day

SI. No	Roll No.	Name of The Student	Amount	Туре
1	24125	Mr. Rohan Raj	250,000	Merit cum means
2	24044	Ms. Datta Indrani Karanam	250,000	Merit cum means
3	24031	Ms. Arpita Mohanty	150,000	Merit cum means
4	24049	Ms. Divya V	150,000	Merit cum means
5	24143	Ms. Shravani P	25,000	Highest CGPA in 1 st Year PGDM
6	24067	Mr. Jonathan John K	15,000	2 nd Highest CGPA in 1 st Year PGDM
7	24040	Ms. Cassandra Naomi David	5,000	100 % attendance in 1 st Year PGDM
8	24103	Ms.Poulomi Das	5,000	100 % attendance in 1 st Year PGDM
9	24169	Ms. TanviParijat	5,000	100 % attendance in 1 st Year PGDM
10	25108	Ms. Priyanka Chowdhury	15,000	2 nd Highest Composite Score from Batch 25 during admission process

TUITION FEE WAIVER SCHEME FOR BATCH 25

XIME offers Tuition Fee Waiver Scheme for the benefit of students eligible for merit based selection but do not have sufficient means to pursue studies. A total of 4 students were selected for wards of Tuition Fee waiver from Batch 25.

The list of students is shown below:

SI. No	Roll No	Name of the Student	Amount of Tuition Fee Waiver for 1 st Year PGDM
1	25032	Mr. Anup Totagi	362,375
2	25043	Ms. Chaitra	362,375
3	25154	Ms. Shubra Kumari	362,375
4	25178	Mr. Tejaswi Bali	362,375





AWARENESS WORKSHOP ON "PREPAREDNESS FOR ACCREDITATION: PROCESS AND CHALLENGES"



A One-Day Awareness Workshop on "Preparedness for Accreditation: Process and Challenges" was conducted on 11th Oct 2019, at the XIME Bangalore campus under the aegis of The Karnataka Association of Autonomous Business Schools (KAABS) and XIME Bangalore and co-

sponsored by IIPM.

It began with a warm welcome speech of Dr. V.G Dhanakumar, Director, IIPM Bangalore and the President of KAABS. The stage was shared by Prof. J Philip, Chairman, XIME Bangalore & Former Director, IIMB and Dr. Devi Singh, Former Director, IIM Lucknow and former V.C of Flame University, Mr. Nishit Jain, Senior Advisor, EFMD. The session EFMD –Ms. Amy Memon, Manager of Accreditation Services, AACSB,Dr. Atish Chattopadhya, Director, IFIM Bangalore Dr. R Nandagopal, Director, XIME Kochi and Chair, South Asia Council of ACBSP.

Dr. N. R. Parasuraman, Director, SDM Institute for Management Development, Mysore and Mr. Thothathri Raman, Chairman, SEAA Trust, New Delhi, Dr. M.Nelaipaapn Advisor, XIME, Bangalore. A total of 21 participants from various colleges in south India attended the program. Dr. Anandharaman Provost handed over the certificates to the participant. Dr. M.Rani coordinated the program.

XIME INCUBATION CENTRE



On 10th October, 2019 – the incubatees at XIME Incubation Centre – Shantam and Prithviraj launched their first final product – "Slingshot". They believe in creating customer delight and challenge the status quo, the way marketing is done. They believe in creating experiential marketing through gamification. They made the POC in June, 2019 and it took them an extra 3 months to make the final end to end product. Shantam is the architect of this

product who has designed a base principal for other technologies to be created. He believes in strong R&D and enhance customer engagement through innovation in technology. Prithvi and Shantam are now looking for the Go to Market strategy for the next three months. The entire project has been supported by Prof. Rajendra Desai, Dean – EP, XIME Bangalore. They want to inspire creativity through simplistic experience, and also activate brands by using digital social media and experiential tools.





XIME KOCHI BAGS FOUR AWARDS AT THE 31ST AIMS ANNUAL MANAGEMENT EDUCATION CONVENTION 2019 HELD AT NEW DELHI FROM 29TH TO 31ST AUGUST 2019



XIME Kochi Director, Dr. R. Nandagopal was awarded the AIMS-RCM Best B-School Director for his contributions to the management field. He also bagged the AIMS-WeSchool

Innovation Award 2019 for the innovative practices in education. Dr. Joshin John was awarded the AIMS

Ramaswamy P Aiyar Best Young Teacher Award. Dr.Joshin John along with Dr.Mecia Selva Malar bagged the award for the Best Case Study for the case study on Kerala Floods.



Dr. R. Nandagopal also received the "Top 30" award at the 2019 ASMA Convention & Awards on 16th September 2019.

BUILDING EXCELLENCE IN INSTITUTIONS- A PROGRAM FOR THE INSTITUTIONS UNDER THE ARCHDIOCESE OF TRICHUR



With a vision to strengthening the managerial/leadership capabilities of the Catholic Institutional Heads, an Institution Building Program was organised by XIME during 8th, 9th and 10th September 2019, for the Heads of institutions under the Archdiocese of Trichur.



It included Principals, Directors of Medical College/ Hospitals, College Principals, Headmasters, Polytechnic Heads, NGO Leaders and Vicar Generals at the Archdiocese. The program was inaugurated by His Grace Mar Tony Neelankavil, Auxiliary Bishop, Archdiocese of Trichur. The key sessions that were covered were on Leadership & Team Building, Traversing from Good to Excellence, Goal Setting, Managing Change, Decision Making, Group Work in Developing an Action Plan for major Institutions. The sessions were handled by Prof. J. Philip, Dr. J. Alexander, IAS(Retd.) Mr. P.C. Cyriac, IAS(Retd), Mr.V.O.Sebastian, Former Vice-President of XIME and Chairman, Areca LLC., Dubai, Dr. V A Joseph, Former MD, South Indian Bank and Dr. Manoj Varghese, Former Director, XIME Kochi & Former Director(HR) Google. The Archbishop of Trichur, His Grace Mar Andrews Thazhath also attended a few sessions and also addressed the gathering. The program was very much appreciated and has led to further deliberations as well. Ms.Ranjana Varghese, Associate Dean was the coordinator for the program.

XIME CHENNAL N

PANEL DISCUSSION ON "AUTOMOBILE INDUSTRY SLOW DOWN"



A Panel discussion on Automobile Industry slow down was held in XIME on 11th September 2019. Mr. Ganesan, HR-Head, Yamaha, Mr. Ponnuswamy – GM-HR, Nissan Motors, Mr. Natwar Kadel, AGM-Hyundai and Mr. Jayaprakash, Advocate – Madras High Court shared their experiences and views on the current down trend in the industry. Our Senior students and HR Managers from the industry participated in the interactive program.



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Second Announcement



National Seminar on Make in India: Making it Work 2020

XIME

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Venue: XIME Campus, Electronics City Phase-II, Bangalore

FORTHCOMING EVENTS

Management Development Programmes (MDP)

- HR Analytics for Business Impact NOV 29-30
- Basic Leadership Skills Dec 6-7
- Capacity Building Workshop for NGOs DEC 13-14

Faculty Development Programmes (FDP)

• Business Analytics with R - Nov 22-23



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